



Saucys World Consignment Overview

Introduction

Saucys World, in conjunction with your club, will work together to select a variety of exciting enhanced athletic apparel meeting both your sizing and pricing requirements. Not only will this keep your athletes happy, it will help add to your bottom line.

Saucys World offers the following products in our consignment program:

- Girls sleeveless leotards
- Boys singlets
- Shorts (girls, boys tumbling, boys artistic)

Each product comes in a variety of styles, colours, fabrics and price ranges to accommodate everyone's budget.

Consignment Options

When it comes to the actual consignment, Saucys World offers two different options for your club. You can either:

- 1) Purchase the athletic apparel of your choice outright at a discounted rate – you then own the inventory of product or
- 2) Allow Saucys World to provide you with an agreed to inventory of athletic apparel on a rotating bi-monthly basis– at all times, Saucys World owns the inventory

Option 1 – Outright Purchase

Your club can purchase an agreed to inventory of exciting athletic apparel at an *<agreed to>*% discounted rate from pre-tax retail amount. Once the product selection has been agreed to, the total must be paid in full prior to Saucys World shipping the order to your facility at our cost. You will then own the inventory to sell at the agreed to retail price.

To select this option, your club must purchase a minimum of \$500 in athletic apparel (after discount).

Option 2 – Rotating Inventory

Your club can have an agreed to inventory of Saucys World products that will be sent to your club to be managed by you. Along with your products, Saucys World will provide your club the tools to be able to track your inventory VERY simply without any administrative headaches.

Your club will be responsible for monthly reporting of any products sold during the previous month and remittance of the calculated amount must be paid by the 5th of the month. Any agreed to unsold inventory is may be required to be returned to Saucys World (along with payment) on a rotating bi-monthly basis. New items will then be sent to your facility upon receipt of the product inventory and payment. For selling and taking care of the suits while they are at your club, your club will receive a commission of an *<agreed to>*% (before tax) with the remainder being paid to Saucys World on a monthly basis.

Saucys World requests that payment be made once per month and your club must return the entire unsold inventory with a final payment of the apparel sold at the end of the second month or as agreed to.



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Please be aware that:

- Saucys World can change your inventory sooner if you feel that you are not selling or the customers are tired of the old stock and you are ready to be refreshed
- At any time you can request more product if you notice that you are running low before your return date comes up

To continue the program in this fashion, your club is required to sell at least \$200 (retail) worth of product on a monthly basis.

Keep in mind that any suits that are lost or stolen are your responsibility and you are responsible to pay for anything that is not returned to Saucys World. There is no risk to your club if you take care of the inventory and keep them locked in a safe place when not on display for sale.

Remember, Saucys World will pay the cost of shipping to your club, but **your club is responsible for the cost of shipping them back to Saucys World**. Return shipments must be by sent through Canada Post Expedited Package to enable both you and Saucys World to track the package.

We look forward to hearing from you soon and hope you decide to carry Saucys World leotards in your club.

Next Steps

If you are interested in the consignment program with Saucys World, the next step is for you to fill out the Valuable Club Information document and send it back to us – let us know and we can start the ball rolling. We will then discuss with you a customized consignment program to suit your club's needs. Once the product selection has been agreed to, Saucys World will require you to complete and sign the Consignment Agreement document and fax it back to us – this is an agreement with your club outlining everything stated within this document.

As per usual, if you have any questions, comments or concerns, please feel free to contact us locally at 905-54-AT-GYM (905-542-8496) or toll free at 1-888-SAUCYS-1 (888-728-2971).

Remember... a well dressed gymnast is a happy gymnast!!

Saucys World...The ONLY clothing in the universe!

Jocelyn Swinton
President, Saucys World Inc.